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Sound Bites Versus Sound Thinking

cientists are well aware that their discoveries can bring great benefit when used wisely and great harm when misapplied. The computer, understanding of the atom, and television are three examples of advances that have brought many positive benefits, but some uses of computers and nuclear power have increased the destructiveness of modern war, and it could be argued that television has increased the superficiality with which it is analyzed.

The destructiveness of modern war necessitates objectivity and constructive debate about international conflicts. Television, with its need for visual reporting and images of immediacy, makes most print media look sophisticated and erudite. To be fair, some television programs combine insightful interviews with excellent economic background, but they are usually submerged by the massive emphasis on what television can do easily. For example, hostages and television anchors broadcasting from Baghdad are a lot easier to project than thoughtful analyses involving history and economics. Hostages and their families are, of course, a continuing source of poignant stories and moral symbols. Such coverage, however, is only peripherally related to the crucial issues of oil economics, the long-range implications of allowing one country to annex a neighbor, the extrapolations to a future in which many nations possess missiles and nuclear and chemical weapons, and the possibility of new technologies to lessen dependence on oil.

In a crisis, a chief executive must act quickly and decisively as the President did. In the long run, however, the support for a policy should depend on an informed electorate. This will require both a realization on the part of the public that it is worth considering policies in depth and also in demanding that the media provide some of the economic, geographic, scientific, and historical facts needed to make decisions. The incentive might come from a more scientific approach in which the advocates were willing to benefit or suffer according to the outcome of their preferred policies. Viewers might demand more content-filled programs from the media.

A beginning would be to get emotional slogans replaced by well thought out long-range policies. The so-called "warmongers" and "appeasers" could be identified by colors, such as "The Blues" and "The Oranges" (to avoid pejorative colors such as reds, yellows, and greens). The Blue position might be, "The United States can't leave the Middle East until Hussein's army is dismantled and his annexation of Kuwait annulled, or we will have to fight later under even less favorable conditions." The Orange position might be, "No war is ever worthwhile, and therefore we should get out, dismantle our military operations, and pay the added price of oil, whatever it is." Once the debate is formulated in these terms, the process of compiling facts and calculations for a more detailed position could be developed.

Thus, the Blues would develop a scenario for the potential cost of a war or a blockade in lives as well as the inflationary effect on oil and its products for the next 20 years. The Oranges would make a similar estimate based on their calculations of the future. Citizens would be allowed to vote by recording their choice on their income tax returns: Blue, Orange, or neutral. During the next 20 years, the neutrals would pay their income taxes based on a calculated average position, regardless of federal policy. If the scenario of the Blues were followed and their estimation turned out to be correct, they would receive a rebate based on the savings from their correct solution or be assessed an excess tax based on the added cost of their errors. The same would apply to the Oranges. An informed decision could be rewarded, a foolish one penalized. The kind of overstatement so characteristic of emotional debates would be tempered by the knowledge that one had to live with the consequences of one's advocacy.

The method is, of course, far too logical to be implemented, but contemplating it may reveal that hardened positions should not be based on soft thinking. If the Internal Revenue Service refused to go along with this brilliant proposal, television could perform a public service by offering to record the advance predictions of those who wished to do so. Later it would reveal these lists to show who was right, who was wrong, and who previously refused to commit themselves but are now loudly second guessing. —Daniel E. Koshland, Jr.

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